

**XTGLOBAL INFOTECH LIMITED**

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Nanakramguda, Hyderabad - 500 032.  
Tel No: 040 - 66353456  
**CIN: L72200TG1986PLC006644**

Date: 13/08/2025

To The Listing Department Bombay Stock Exchange Limited Dalal Street Mumbai - 400001	To The Listing Department National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra E , Mumbai - 400051
Scrip Code -531225	Scrip Symbol: XTGLOBAL

**Subject: Investors' Presentation on the Financial Results of the company for the Quarter ended 30<sup>th</sup> June 2025 in pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir/Ma'am,

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find attached copy of Investors' Presentation on the Financial Results of the company, for the Quarter ended **30<sup>th</sup> June 2025**. The same is also available on the Website of the Company [www.xtglobal.com](http://www.xtglobal.com).

This is for your information and records please.

Thanking you.

Yours faithfully,

**For XTGlobal Infotech Limited**



**Sridhar Pentela**

Company Secretary and Compliance Officer  
ACS 55735



## XT Global Infotech Limited



## Earnings Presentation June 2025

BSE: 531225  
NSE: XTGLOBAL





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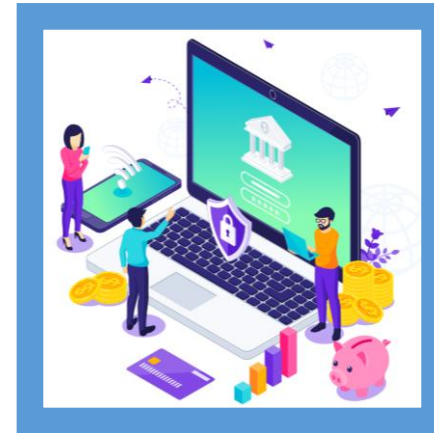
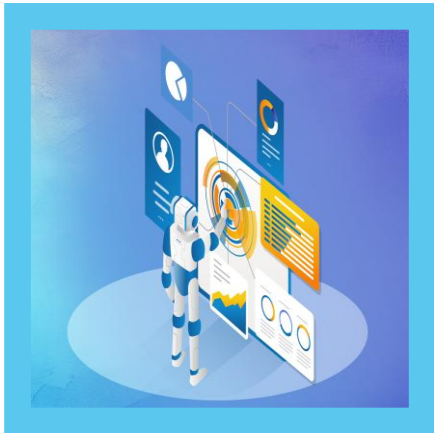


▶ **1.**  
Financial Performance

▶ **2.**  
Growth Drivers

▶ **3.**  
Corporate Overview

▶ **4.**  
Financial Statement







**Mr. Ramarao Mullanpudi**  
CEO, President & Director

“ We have had a strong start to FY26, with revenue reaching ₹1,777 lakhs, an upward movement of 2.0% QoQ, reflecting demand recovery, strong client trust, and the consistent efforts of our team. EBITDA grew 2.9x QoQ to ₹252 lakhs. EBIT rose to ₹175 lakhs, a QoQ growth of 20.9x, indicating improved scale and operational efficiency. PAT saw a sharp increase, reaching ₹152 lakhs, 27.3x higher on a QoQ basis.

As our business expands, employee costs have risen, partly due to ESOP expenses, underscoring our focus on retaining key talent. Despite these investments, our EBIT margin improved to 9.9%, and we remain committed to further margin enhancement through cost control and operational excellence. The IT sector is showing early signs of recovery, driven by digital transformation and cost optimization. The accelerating adoption of AI presents a strategic opportunity that we are actively pursuing.

Looking ahead, we remain focused on driving revenue growth, enhancing profitability, and expanding margins. With strong execution and an innovation-led approach, we are confident in our ability to sustain momentum and reaffirm our commitment to creating long-term value for our shareholders while scaling efficiently and responsibly.

”



## 1. Financial Performance

- » Standalone Financial Performance
- » Consolidated Financial Performance

### Q1 FY26 Earnings Presentation

NSE: XTGLOBAL

BSE: 531225



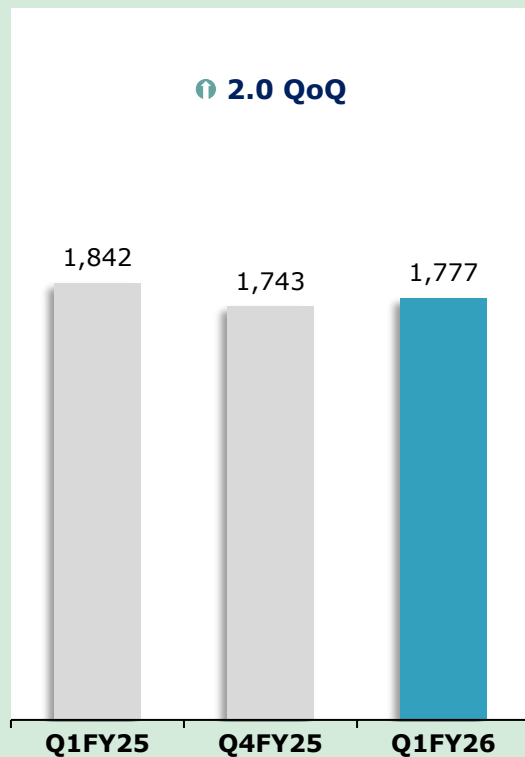
- ▶ **Client Growth:** In the first quarter of fiscal year 2026, we secured 10 new accounts. This growth in our customer portfolio drove an upward movement in revenue.
  
- ▶ **Revenue:**
  - In Q1 FY26, we reported revenue of ₹1,777 lakhs, marking a 2.0% QoQ increase and reflecting sustained growth momentum. The strong performance was driven by rising client demand and continued expansion across core sectors.
  
- ▶ **EBIT:**
  - EBIT for Q1 FY26 stood at ₹175 lakhs, a growth of 20.9x QoQ. The EBIT margin improved to 9.9%. Margin expansion was driven by operational leverage and cost control, positioning the company for stronger profitability ahead.
  
- ▶ **PAT:**
  - PAT came in at ₹152 lakhs, rising 27.3x QoQ. PAT margin improved to 8.6%. Reflecting better cost efficiency and execution, supporting sustained earnings growth.



# Q1 FY26 Financial Performance - Standalone

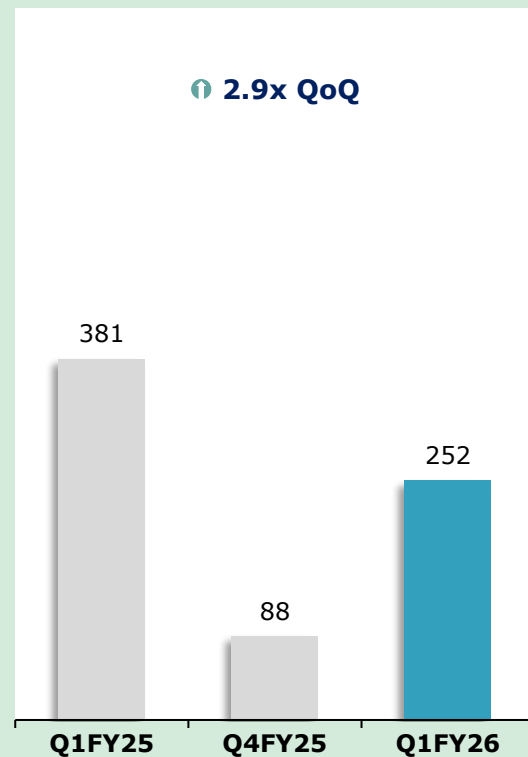
## Revenue

↑ 2.0 QoQ



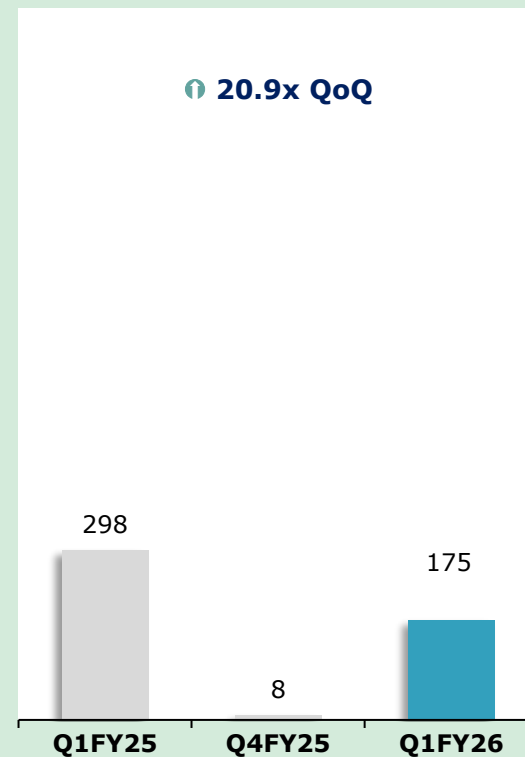
## EBITDA

↑ 2.9x QoQ



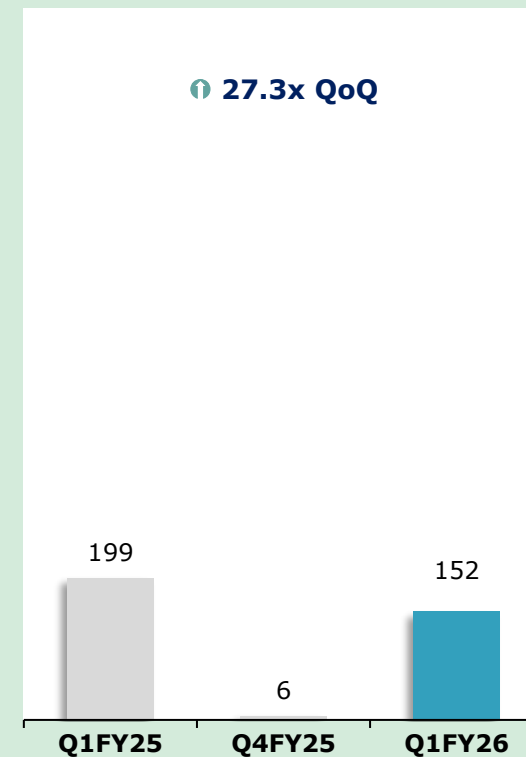
## EBIT

↑ 20.9x QoQ



## PAT

↑ 27.3x QoQ



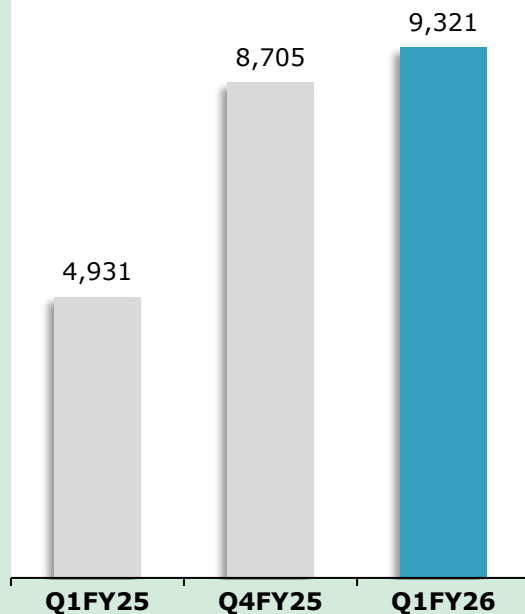




# Q1 FY26 Financial Performance - Consolidated

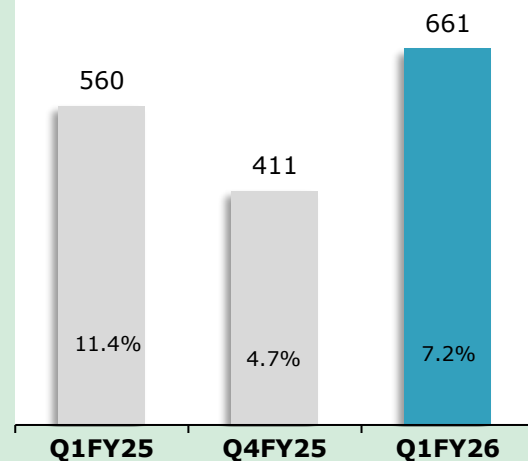
## Revenue

↑ 87.2 YoY ↑ 6.0% QoQ



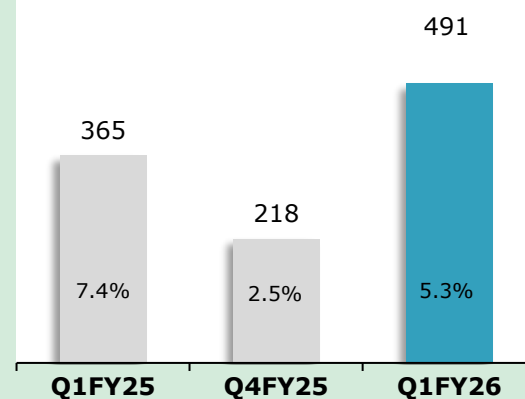
## EBITDA & Margins

↑ 18.0% YoY ↑ 61.1% QoQ



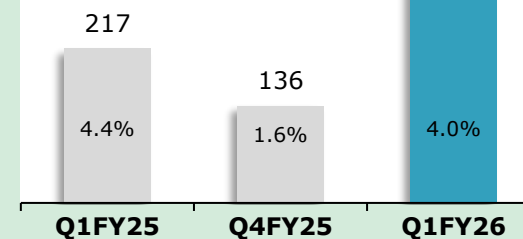
## EBIT & Margins

↑ 34.7% YoY ↑ 2.3x QoQ



## PAT & Margins

↑ 72.4% YoY ↑ 2.8x QoQ





## 2. Growth Drivers

- » Market Opportunities
- » Growth Strategy & Vision

### Q1 FY26 Earnings Presentation

NSE: XTGLOBAL

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1

## Rising Demand for AP Automation

- The global Accounts Payable automation market is witnessing strong adoption, driven by enterprises prioritizing cost reduction, operational efficiency, and digital transformation.
- XTGlobal's Circulus AP automation platform streamlines invoice processing, improves financial accuracy, and enhances compliance, making it an ideal solution for businesses seeking digital finance transformation.

2

## Growing IT Demand & Digital Transformation

- Indian IT services sector is projected to maintain its growth with a focus on infrastructure management, cloud computing, and Automation-based solutions.
- Enterprises are prioritising cost optimisation, resulting in increased outsourcing of IT services.
- One of the major focus areas of XTGlobal is Cloud & Automation Solutions and Outsourcing Operations.

3

## Cloud & Automation Adoption Accelerating

- The global IT services market is seeing strong growth in Cloud, Automation, and Data Analytics.
- XTGlobal's expertise in Oracle, Microsoft, and Mendix platforms makes us a preferred partner for enterprises adopting cloud-native and Automation-driven solutions.

4

## Enterprise RPA & Process Outsourcing

- With the increasing focus on automation, intelligent workflows, and Automation-driven process efficiencies
- XTGlobal's RPA and Business Process Outsourcing (BPO) capabilities position us for significant market penetration.

5

## Offshore HR, Finance & Accounts Boom

- With restrictions limiting U.S. companies' ability to hire skilled accountants, many are shifting HR, finance & accounting functions offshore to India.
- XTGlobal's rapidly growing Finance & Accounts Outsourcing division is well-positioned to leverage this demand, offering expert consulting services to global clients, especially in the U.S.





### 3. Corporate Overview

- » Leadership Team
- » Awards & Recognition
- » Historical Financial Performance

Q1 FY26

Earnings Presentation

NSE: XTGLOBAL

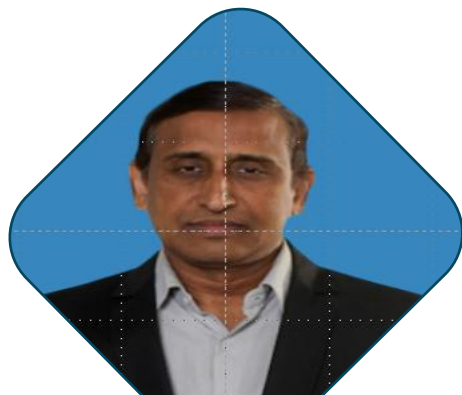
BSE: 531225

circulus® 





# Key Managerial Personnel & Corporate Head



**RAGHURAM KUSULURI**

Chief Financial Officer



**SRIDHAR PENTELA**

Company Secretary &  
Compliance Officer



**ALMA JOHN**

Executive VP  
Consulting Services



**GANGADHAR SHARYALA**

VP  
Microsoft Solutions



**DIANE GASPARRO**

VP  
Sales



**RAVINDRA DUNNA**

Director & GM  
IT & BPO



**MARK COURSON**

VP  
Client Solutions



**BHARAT RAMPALLY**

VP  
Technology Practices



**GANESH DURAIRAJ**

VP  
Intelligent Automation



**VIJAYRAM DUNNA**

Deputy GM  
Product Development





## Certifications



## Tech Partnerships



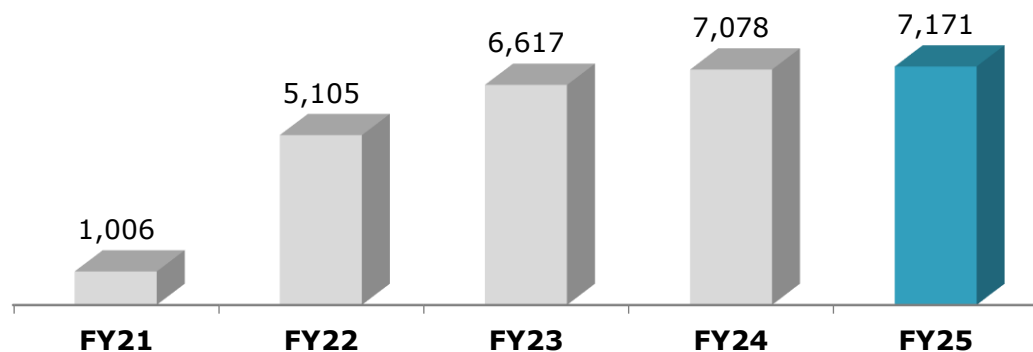
## Recognitions





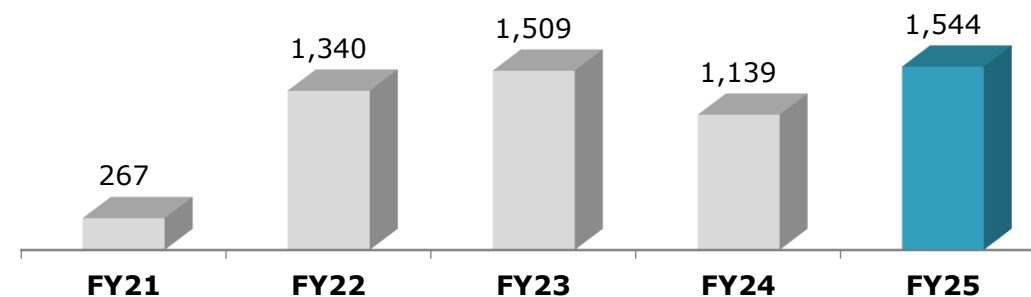
## REVENUE

CAGR ↑ 48.1%



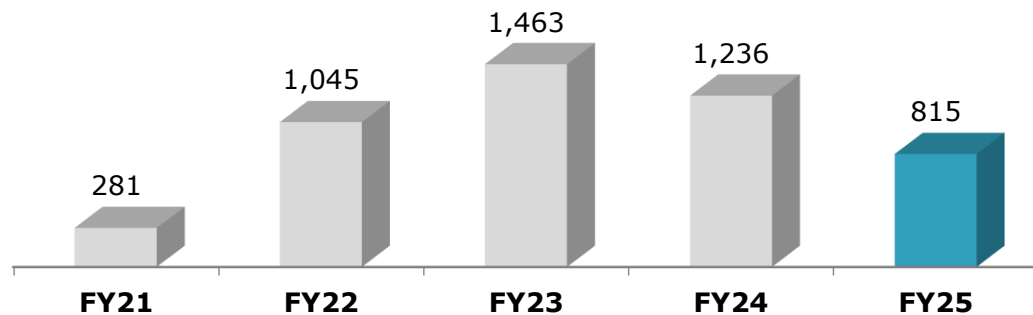
## EBITDA

CAGR ↑ 55.1%



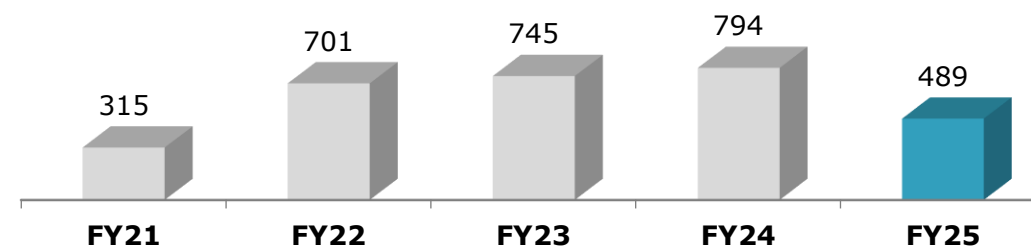
## EBIT

CAGR ↑ 23.7%



## PAT

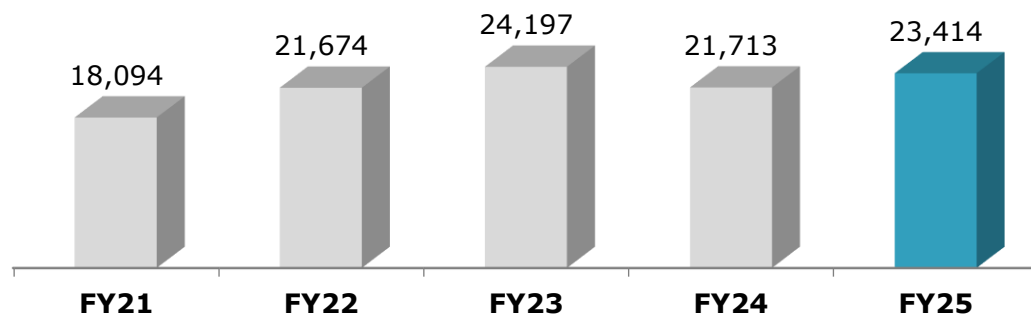
CAGR ↑ 9.2%





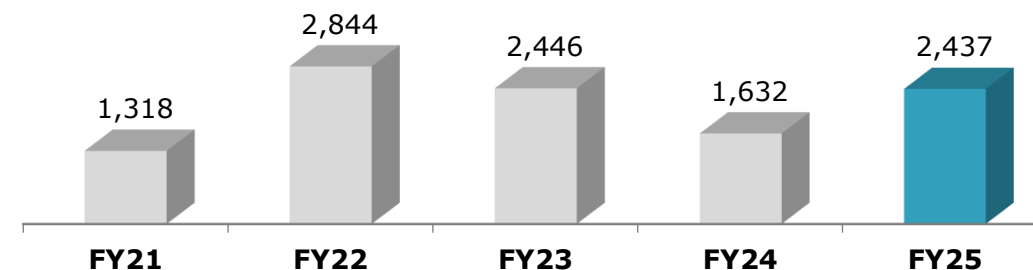
## REVENUE

CAGR ↑ 5.3%

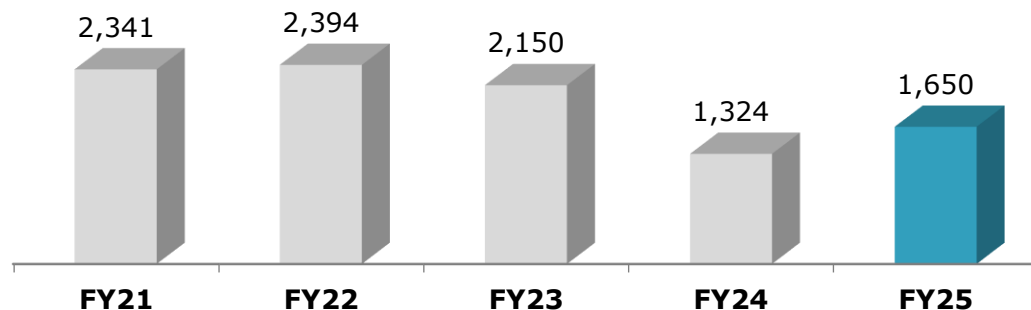


## EBITDA

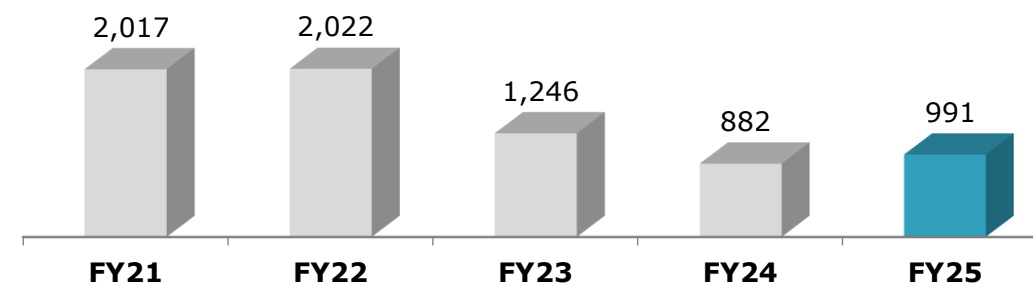
CAGR ↑ 16.6%



## EBIT



## PAT





## 4. Financial Statement

- » Standalone Profit & Loss Statement
- » Consolidate Profit & Loss Statement

**Q1 FY26**

**Earnings Presentation**

NSE: XTGLOBAL

BSE: 531225





# Standalone Profit and Loss Statement

Particulars (₹ in Lakhs)	Quarterly					Yearly
	Q1 FY26	Q4 FY25	QoQ	Q1 FY25	YoY	FY25
<b>Revenue</b>	<b>1,777.4</b>	<b>1,743.2</b>	<b>2.0%</b>	<b>1,842.1</b>	<b>(3.5%)</b>	<b>7,171.2</b>
Employee costs	1,379.5	1,462.6		1,329.3		5,360.2
Technical subcontractor costs	115.3	94.5		96.6		389.1
Other expenses	122.3	166.3		120.7		549.9
Other Income	92.0	68.0		85.0		266.7
<b>EBITDA</b>	<b>252.2</b>	<b>88.0</b>	<b>2.9x</b>	<b>380.5</b>	<b>(33.7%)</b>	<b>1,138.8</b>
<b>EBITDA Margins</b>	<b>14.2%</b>	<b>5.0%</b>	<b>914 bps</b>	<b>20.7%</b>	<b>(647 bps)</b>	<b>15.9%</b>
Depreciation	76.8	79.6		82.1		323.8
<b>EBIT</b>	<b>175.4</b>	<b>8.4</b>	<b>20.9x</b>	<b>298.4</b>	<b>(41.2%)</b>	<b>815.0</b>
<b>EBIT Margins</b>	<b>9.9%</b>	<b>0.5%</b>	<b>939 bps</b>	<b>16.2%</b>	<b>(633 bps)</b>	<b>11.4%</b>
Finance costs	42.3	39.3		36.2		152.4
<b>PBT</b>	<b>133.1</b>	<b>(30.9)</b>	<b>-</b>	<b>262.2</b>	<b>(49.2%)</b>	<b>662.7</b>
Tax	(19.0)	(36.5)		63.1		173.3
<b>PAT</b>	<b>152.1</b>	<b>5.6</b>	<b>27.3x</b>	<b>199.1</b>	<b>(23.6%)</b>	<b>489.4</b>
<b>PAT Margins</b>	<b>8.6%</b>	<b>0.3%</b>	<b>824 bps</b>	<b>10.8%</b>	<b>(225 bps)</b>	<b>6.8%</b>



# Consolidated Profit and Loss Statement

Particulars (₹ in Lakhs)	Quarterly					Yearly
	Q1 FY26	Q4 FY25	QoQ	Q1 FY25	YoY	FY25
<b>Revenue</b>	<b>9,230.6</b>	<b>8,704.9</b>	<b>6.0%</b>	<b>4,930.7</b>	<b>87.2%</b>	<b>23,413.9</b>
Employee costs	4,652.5	4,865.8		3,405.1		14,385.1
Technical subcontractor costs	3,491.7	3,179.5		733.0		5,535.3
Other expenses	430.9	225.5		314.0		1,250.5
Other Income	6.1	(23.6)		84.6		182.3
Total profit of associates	-	-		(2.8)		11.2
<b>EBITDA</b>	<b>661.4</b>	<b>410.5</b>	<b>61.1%</b>	<b>560.3</b>	<b>18.0%</b>	<b>2,436.6</b>
<b>EBITDA Margins</b>	<b>7.2%</b>	<b>4.7%</b>	<b>245 bps</b>	<b>11.4%</b>	<b>(420 bps)</b>	<b>10.4%</b>
Depreciation	170.4	192.8		195.7		786.4
<b>EBIT</b>	<b>491.1</b>	<b>217.7</b>	<b>2.3x</b>	<b>364.6</b>	<b>34.7%</b>	<b>1,650.1</b>
<b>EBIT Margins</b>	<b>5.3%</b>	<b>2.5%</b>	<b>282 bps</b>	<b>7.4%</b>	<b>(207 bps)</b>	<b>7.0%</b>
Finance costs	79.4	79.2		78.6		319.4
<b>PBT</b>	<b>411.7</b>	<b>138.5</b>	<b>3.0x</b>	<b>286.0</b>	<b>43.9%</b>	<b>1,330.8</b>
Tax	38.1	2.7		69.4		339.6
<b>PAT</b>	<b>373.5</b>	<b>135.8</b>	<b>2.8x</b>	<b>216.7</b>	<b>72.4%</b>	<b>991.2</b>
<b>PAT Margins</b>	<b>4.0%</b>	<b>1.6%</b>	<b>249 bps</b>	<b>4.4%</b>	<b>(35 bps)</b>	<b>4.2%</b>



# THANK YOU



BSE: 531225  
NSE: XTGLOBAL

**XTGLOBAL INFOTECH LIMITED**

CIN: L72200TG1986PLC006644

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