



Offshore ON-Demand Talent Partnership

XTGlobal has been a proven partner in IT, BPO and consulting services for the last 20 years. Being a pioneer in AP Automation and BPO services, XTGlobal focuses on advancing IT services business, including rapid expansion of Oracle services. With 500+ experienced consultants across the United States and India, we have been offering end-to-end development services in core as well as emerging technologies to clients.

Experience the power of cutting-edge talent driving your business. With XTGlobal's Offshore ON-Demand Talent Partnership, you can have access to the best consultants who are already trained and vetted for their capabilities. So, no recruitment, no training, no hassles. Just let us know your talent needs in terms of number of resources required, the skill set needed for project and rest assured that you will have the best IT talent regardless of where you are located.

Our On-Demand Talent Partnership can be your long-term solution to talent acquisition for all your projects. We have both time-based as well as project-based payment options. With this cost-effective and efficient solution, you can focus on your core business as we handle your IT-related talent requirement.

2Weeks
Trial free service period with no commitment for
New Client
sign ups

HOW it Works

At XTGlobal, we believe our employees are our biggest wealth. Time and again, they proved to be excellent associates with our clients, deploying pioneering projects for global companies. Now with our **Offshore ON-Demand Talent Partnership (ODTP) model**, We offer our clients the flexibility of working together with our employees as partners.

With this partnership, our clients will have the advantage of:

- ✓ Getting highly trained consultants who can contribute to the project right away
- ✓ Gaining access to various kinds of skillsets available with XTGlobal
- ✓ Not spending any time, money and efforts for on-boarding
- ✓ Cutting the cost by minimum 60% compared to US costs
- ✓ Having their offshore footprint in two best locations of India – Hyderabad and Visakhapatnam
- ✓ Not worrying about the paperwork for each individual consultant as we'll handle everything as part of the partnership agreement
- ✓ Having the flexibility in payment- either project-wise or consultant-wise
- ✓ Direct communication and management with the consultant
- ✓ Building a team suitable for your projects in the long-run
- ✓ Option to change the consultant- no questions asked!

Who Needs

Regional Support

- » Companies that don't have access to skilled IT experts in their geographic region
- » Native US firms with no offshore presence within our core technology

Who Needs Project Management Support

- » Those who want access to high performance IT teams and experts at short notice
- » Companies with projects at different stages of deployment
- » Businesses with periodic or seasonal IT requirements

Who Needs Inception Support

- » Fast growing firms (Inc 500/ Inc. 5000 lists), New Software development firms and Start-ups
- » Firms invested in XTGlobal's core technology areas
- » Firms with offshore partners who want to add a second vendor
- » Technology driven native US firms
- » CxO levels for strategic initiative
- » Mid-Management with short-term needs in our core technology

Who Needs Executional Support

- » We support global talent with Visa processing support
- » Good entry point for those who want to start their offshore presence with soft landing
- » Clients having employee base with a global cultural fit and nationalities across the world

Who can **Benefit?**

The **XTGlobal** Advantage

XTGlobal's guaranteed commitment is reflected in ensuring weekly checkpoints for meeting SLAs and high quality standards, resulting minimum 60% cost savings and 100% results. To prove our distinction for supporting global talent, we offer you a **2 Weeks Free Trial Service Period** with No Commitment for New Client sign ups.

TALENT

- ✓ A brilliant cache of well-trained professionals with varied skillsets
- ✓ Quick project execution with expertise in a wide range of IT projects
- ✓ Ability to complete even the most complex implementations and executions
- ✓ We have the ability to take on any project related to our core technologies. Refer to the next page for our Technology Stack
- ✓ No restrictions on minimum resources to be engaged

OPERATIONS

- ✓ Reliable and scalable operations
- ✓ Seamless integration with existing systems and minimal disruptions to regular operations
- ✓ Optimized solutions for improved productivity and better systems management
- ✓ Immediate virtual or on-site deployment to anywhere in the world
- ✓ All our processes are 100% compliant with current regulations on data sharing and resource transfer



LOCATION AND INFRASTRUCTURE

- ✓ We are located in Tier 1 and Tier 2 cities in India with top notch Infrastructure – Hyderabad and Visakhapatnam
- ✓ Our offices in both locations are ISO and CMM certified with advanced technical setup
- ✓ Offices are strategically located in highly secured locations with well-developed IT and social infrastructure

SUPPORT

- ✓ 24X7 support from start to finish, and beyond
- ✓ Effortless custody transfer after project implementation
- ✓ Involvement at any stage of the project, no strings attached
- ✓ Client-centric and On-demand services
- ✓ Complimentary office space at our offshore facilities to work alongside our ongoing projects teams
- ✓ We take the complete ownership of protecting the intellectual property

Technology Stack

Microsoft Technologies:



Java/OpenSource Technologies:



QA Technologies:



Mobile Technologies:



Non Oracle Integrations



Boomi



MuleSoft

ORACLE®

Oracle Cloud Functional	Cloud ERP (Financials, Procurement, Project Portfolio Management) Cloud HCM (Global Human Resources, Talent Management, Workforce Management, Workforce Rewards)
Oracle Cloud Technical	Data Migrations OTBI Report BIP Reports Fast Formulas HDL FBDL Personalizations Customizations Extracts Interfaces Cloud Security BPM Workflows
Oracle Cloud PaaS	JCS VBCS SOACS MFT API Management DBCS PBCS
Oracle Cloud IaaS	Compute Storage Network provisioning and configurations
Oracle E-Business Suite Functional	Financials (AP, AR, GL, CM, PO) HRMS (HR, Payroll, Time and Labor, Oracle Advanced Benefits, iRecruitment, Performance Management) SCM
Oracle E-Business Suite Technical	SQL PL/SQL Forms Reports Data Conversions OA Framework ADF Fast Formulas XML Publisher Workflow AME Approvals Personalizations Alerts
Database Administration	Core Oracle DB Administration Oracle Apps DB Administration Oracle 10g/ 11g/ 12c RAC Golden Gate ASM RMAN Sql*plus Sql*loader TOAD Sql developer
Middleware Administration	Oracle Fusion Middleware SOA Suite 11g/12c Weblogic Application Server Administration JDBC JMS Cluster Configuration OSB JBoss OID Oracle Access Manager Oracle IDM OHD Apache

XTGlobal has its offices in two of the best and most developed cities in South India- Hyderabad and Visakhapatnam.

Hyderabad

XTGlobal's office in Financial District, Hyderabad is strategically located with several business parks, and IT/ITES special economic zones housing multiple multinational companies. Hyderabad has made a name for itself as an IT hub for over two decades now and is a much sought-after destination for many IT professionals and students to start their career. Financial District is a true-blue IT suburb, close to the city's residential sections and yet far enough to have its own technological identity.

XTGlobal has a fully functional state-of-the-art software development center in the Financial District that houses over 200 employees. We operate 24X7, catering to clients from all over the world and all time zones.

Quick Facts

Square Feet	25,557
Other Global Firms Around Us	Franklin Templeton, Cognizant, Accenture, Wipro, Microsoft, Infosys, CA Technologies, Cyient
Office Facilities - Lobby, Cafeteria, Relaxation etc.....	Lobby, 70 seater lunch room, open space with greenery around the building
Head Count	180



OUR PROMISE - 100% GUARANTEED WORK

SEATING CAPACITY

Executive Cabins	4
Manager Cabins	14
Team Lead Workstations	15
Workstations	193
4 Pax Meeting Rooms	3
16 pax Conference Room	1
16 pax Board Room	1



INFRASTRUCTURE EQUIPMENT

Firewalls	SonicWall NSA4600 with High Availability
Switches	Core Switches with Redundancy
	Distributed Switches with Redundancy
	Edge Switches with Redundancy
Wifi Devices	HP Aruba
Servers	HP Model
Desktops	HP, Lenovo and Dell
Laptops	DELL
Antivirus	At Firewall Level - Sonicwall gateway Antivirus with IDS and IPS
	At Server and Desktop Level - McAfee
Backup	For Critical Servers and Desktops - First Copy will be in Local Machine and Second copy will be stored in NAS with a retention of one week.
	For all Network Equipment's (Firewall, Switches and Wi-Fi Devices) - 1st copy will be stored in SVN, 2nd Copy in NAS and third copy in OneDrive.

Visakhapatnam

XTGlobal has a BPO office in Visakhapatnam that is operational since 2012. Equipped with state-of-the-art systems and over 200 resources, we are currently operating in the Visakhapatnam Special Economic Zone (**VSEZ**) in Duvvada. We are planning to shift to our **NEWLY CONSTRUCTED** own facility in Madhurawada (**MSEZ**) on Hill No.3 at the scenic Rushikon-da by the end of 2019. Surrounded by lush green hills and with a panoramic view of the Bay of Bengal, this part of Visakhapatnam is being developed as an IT hub to attract the best talent across the globe. Once operational, this facility will house a world-class BPO as well as a Software Development Center.

Quick Facts

FACILITIES	VSEZ	MSEZ
Square Feet	12,500	Total area of the building – 300,000 Sft. Parking area - 110,000 Sft. Cafeteria, Gym etc. - 40,000 Sft office area - 150,000 Sft. 38,000 Sft office area with 500 seats will be available by December, 2019
Other Global Firms Around Us	Phoenix, Cambridge	Cyient, IBM, Ecentric, IIC Technologies, Conduent, Precistat
Office Facilities - Lobby, Cafeteria, Relaxation etc.....	Lobby, 60 seater lunch room, open space with greenery around the building	Lobby, 500 seater cafeteria, Gym, Guest rooms, recreation area, sea view from all the floors
Head Count	200	



OUR PROMISE - 100% GUARANTEED WORK

SEATING CAPACITY		
FACILITIES	VSEZ	MSEZ
Executive Cabins	-	3
Manager Cabins	2	12
Workstations	275	483
Training Rooms	-	3
4 Pax Meeting Rooms	-	10
8 pax Conference Room	-	3
10 pax Conference Room	-	1
12 pax Conference Room	-	2
16 pax Board Room	1	-
30 pax Board Room	-	1



INFRASTRUCTURE EQUIPMENT	
Firewalls	SonicWall NSA4600 with High Availability
Switches	Core Switches with Redundancy
	Distributed Switches with Redundancy
	Edge Switches with Redundancy
Servers	HP, IBM and Dell Models
Desktops	HP, Lenovo and Dell
Laptops	HP and Dell
Antivirus	At Firewall Level - Sonicwall gateway Antivirus with IDS and IPS
	At Server and Desktop Level - Mcafee and Symantec
Backup	For Critical Servers and Desktops - First Copy will be in Local Machine and Second copy will be stored In NAS with a retention of one week.
	For all Network Equipment's (Firewall, Switches and Wi-Fi Devices) - 1st copy will be stored in SVN, 2nd Copy in NAS and third copy in One-Drive.



Both our Hyderabad and Visakhapatnam locations offer our clients a key advantage because they are both supported by a well-developed, sophisticated **IT and social infrastructure** in terms of connectivity, accessibility, high-tech security, topnotch colleges, healthcare facilities, international airports, convention centers, modern housing complexes, and most importantly with a tech-enabled support structure.



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Don't Wait and [Contact Us](#) Now to Upgrade your Talent IQ with Offshore ON-Demand Talent Partnership

Certifications



CMMIDEV / 3SM
 Exp. 2021-02-09 / Appraisal #30187

Alliances



Silver
**Microsoft
 Partner**



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